

## **City of Gilroy Sales Tax Results for 3rd Quarter ending September 30, 2018**

The sales tax receipts for all economic categories in the City of Gilroy decreased by -1.3% in the third quarter 2018 compared to the same period the prior year. The yearly sales tax receipts for all economic categories in the City of Gilroy increased by 3.8% over the prior year. State and County pools less administrative fees decreased by -1.4%. The combined yearly sales tax receipts increased by 3.0%.

Sales tax from the auto dealers and service stations were up for the quarter compared to the same quarter the previous year. There were no significant decreases in any of the business categories. The City of Gilroy's share of the net pools, which are significantly made up of on-line retail, represent 14.0% of the total annual sales tax revenues for the city.

Sales tax revenues are the most significant revenue source to the City of Gilroy's General Fund, as they represent nearly half of the General Fund tax revenues. The third quarter of the year typically contributes approximately 25% of the annual sales tax amount. Most recent retail openings include DD's Discounts (6735 Camino Arroyo) and Redwood Apartments (9005 Kern Ave). Cinelux Gilroy Cafe & Lounge, Hampton Inn, Performance Food Group, and Cannery Apartments are under construction.

### **Top 25 Sales Tax Generators in Alphabetical Order**

Arco AM/PM Mini Marts	Kohl's Department Stores
Best Buy Stores	Lowe's Home Centers
Chevron Service Stations	McDonald's Restaurants
Coach Stores	Nike Factory Store
Costco Wholesale	Pape Machinery
Cresco Equipment Sales	Rotten Robbie Service
Garlic Travel Center	See-Grins RV
Gilroy Buick GMC	South County Chrysler-Jeep
Gilroy Chevrolet Cadillac	Target Stores
Gilroy Hyundai	Union 76 Service
Gilroy Toyota	Vans Shoes
Heinzen Manufacturing	Walmart Stores
Home Depot	